

RE: Letter of Intent to Contract for Provision of Health Care and/or Hospital Services to Medicaid/Salud! And SCI Members

Dear Provider:

As you are probably aware, the New Mexico Human Services Department/Medical Assistance Division (HSD/MAD) has requested proposals for the management, coordination and provision of several Medicaid and state-funded program initiatives, including Salud! and the State Coverage Insurance (SCI). Blue Cross and Blue Shield of New Mexico, a division of Health Care Service Corporation, a Mutual Legal Reserve Company and its affiliates (BCBSNM), are in the process of preparing to respond to the request for proposal with respect to the Salud! and SCI Programs.

We believe our long standing history in providing affordable health care coverage to the people of New Mexico and our strong brand recognition make BCBSNM a likely choice for offering the Salud! and SCI Programs. In order for us to achieve this goal, we need your continued network participation for this program to be successful. This letter is intended to confirm the intent of BCBSNM and your practice to enter into an agreement for the provision of health care services to enrollees in the Medicaid Salud! and SCI Programs should BCBSNM submit a proposal and be chosen by HSD/MAD.

This letter is a non-binding letter of intent and is not intended to give rise to any right or obligation based on any legal or equitable theory (including any right or obligation to continue the negotiations or specific performance). It is intended that no party shall be subject to any claim or liability from any other party or any third party for failure to enter into the agreement described in this letter for any reason whatsoever and that only an executed written contract will bind the parties.

If this letter reflects your understanding of the anticipated agreement, please sign below and return this letter to BCBSNM Network Services using the enclosed postage-paid envelope within five days of receipt. You may also fax your signed letter to us at 816-2688 (local); or 1-866-290-7718 (toll-free).

ACCEPTED AND AGREED:

ACCEPTED AND AGREED:

By: _____
Print Name: _____
Title: _____
Date: _____

By: _____
Print Name: _____
Title: _____
Date: _____

Sincerely,



Karen J. Smoot, Senior Director
BCBSNM Network Services Department, 837-8800 or 1-800-567-8540